

Balance Forward: Checking

		\$13,513.30	\$14,261.21		\$14,255.21	
Estimated Income	Assumptions for 2019-2020 (To be edited as needed)	2018-19 Proposed	Year-to-Date	Variance	2019-20 Proposed	Notes:
Membership Payment	\$15 per LHSO Booster household membership. Must be a LHSO Booster member: to hold office, be a Director at Large, and to be able to vote. LHSO Students do not pay.	\$550.00	\$615.00	\$65.00	\$600.00	
Fixed Payment (FP)		\$8,966.00	\$6,803.97	-\$2,162.03	\$8,362.00	
SCAPA: Fixed Payment (FP)	25 @ \$100 x .75: Includes T-shirt, SCAPA Master Class, Outside Instruction	\$2,592.00	\$1,859.21	-\$732.79	\$1,875.00	
Chamber: Fixed Payment (FP)	28-17=11 @ \$90 x .75 Includes T-shirt, Outside Instruction	\$1,485.00	\$1,045.08	-\$439.92	\$743.00	
Symphonic: Fixed Payment (FP)	45-8= 37 @ \$85 x .75: Includes T-shirt, Outside Instruction	\$2,592.00	\$2,125.09	-\$466.91	\$2,359.00	
Concert: Fixed Payment (FP)	36 @ \$70 x .75 : Includes T-shirt, Outside Instruction	\$1,372.00	\$1,050.03	-\$321.97	\$1,890.00	
String: Fixed Payment (FP)	46 @ \$50 x .65: Includes T-shirt, Outside Instruction	\$925.00	\$724.56	-\$200.44	\$1,495.00	
Instrument Rental	Student payments for renting instruments. Fee for school year= \$25 per instrument for school and/or home use. [2018: \$10 over summer][2019: \$5 over the summer]	\$1,350.00	\$1,215.00	-\$135.00	\$1,350.00	
Student Concert Attire	LOA Tux Rental 27 x \$100= \$2,700; Tux Garment Bags 51 x \$8= \$408; Dress Purchase 30 x \$80 x .85= \$2,040, Dress Alterations 30 x \$10 x .85= \$255	\$5,171.00	\$4,044.78	-\$1,126.22	\$5,403.00	
Student Apparel	Additional Logo Apparel and Items (ie. Magnets, Stickers) for students and for purchase	\$2,250.00	\$474.00	-\$1,776.00	\$2,250.00	
Fall Field Trips	Ex. LPO- Lexington Phil Harmonic \$17- Student ticket 30 @ \$12, bus(pp55)/\$150= \$510; CSO J. Bell \$20x 45+ Bus \$750 +\$100= \$1750 (No meal)	\$2,260.00	\$1,426.00	-\$834.00	\$2,260.00	
Spring Field Trips	American in Paris/Cincinnati \$1,750 (No meal)	\$1,750.00	\$0.00	-\$1,750.00	\$1,750.00	
Student Banquet	Family/Student Payments for End-of-Year Banquet. (Srs. paid for by LHSO Booster Club.)	\$2,500.00	\$2,434.00	-\$66.00	\$2,500.00	
KMEA All-State		\$6,994.00	\$5,654.00	-\$1,340.00	\$7,342.00	
All-State Audition Fee	36 x \$12= \$432	\$84.00	\$60.00	-\$24.00	\$432.00	
All-State Folder Fee	Pay to KMEA for music (25) @ \$55 per student	\$1,375.00	\$1,265.00	-\$110.00	\$1,375.00	
Trip Payment- Student/Chaperone	Hotel, bus transportation, driver expenses/tip, 1 group meal. 25 + 2 @ \$205= \$5,535	\$5,535.00	\$4,329.00	-\$1,206.00	\$5,535.00	
KMEA Assessments		\$200.00	\$298.40	\$98.40	\$511.00	
Student KMEA Solo/Ensemble Fees	73 x \$7= \$511 (Solo & Ensemble Fees: Solo- \$7, Ensemble- \$12 per group) (SCAPA/Chamber/Sym. Required participation.)	\$200.00	\$298.40	\$98.40	\$511.00	
Fundraising Income		\$19,750.00	\$17,441.94	-\$2,308.06	\$16,975.00	
AmazonSmile	The AmazonSmile Foundation will donate 0.5% of the purchase price of eligible products.	\$50.00	\$85.67	\$35.67	\$75.00	
Kroger Community Rewards	Kroger Community Rewards Program through the registration of individual Kroger Plus cards. An ad will be placed in the concert programs.	\$1,200.00	\$1,446.19	\$246.19	\$1,400.00	
Sponsors	(Program Ads- printing paid for by district orchestra funds)	\$3,000.00	\$2,964.32	-\$35.68	\$3,000.00	For tax purposes with the sponsor campaign, the donations should be separate from advertizing or ads.
Donations	Money given to the LOA Boosters for the LHSO program.	\$1,100.00	\$221.08	-\$878.92	\$200.00	*The Benevity Community Impact Program
SNAP	On-line and email campaign.	\$8,000.00	\$6,412.60	-\$1,587.40	\$6,000.00	
Coffee Sales	1-2 sales/school year.	\$5,500.00	\$5,838.00	\$338.00	\$5,500.00	
Spirit Nights	Restaurant Gives Back nights- Donations from restaurants for dining at specific times.	\$500.00	\$274.08	-\$225.92	\$500.00	
Gig Group- Donations	Donations received from performances of the extracurricular 'Gig Group'	\$400.00	\$200.00	-\$200.00	\$300.00	
Other Fundraising		\$0.00	\$0.00	\$0.00	\$0.00	
Other Income	Adjustments from Expired Checks, Credits from NSF charges		\$240.80	\$240.80		Sept: Redeposit of NSF Check \$75, \$7-overpayment, \$15 NSF payment
*Total Estimated Income		\$51,741.00	\$40,647.89	-\$11,093.11	\$49,303.00	
Total Estimated Funds Available	Carry over balance from previous year plus total anticipated income	\$65,254.30	\$40,647.89	-\$24,606.41	\$63,558.21	

*Previous Income lines removed for this year's budget: ASTA Trip Fundraising and payment lines, Campbellsville Honors Orchestra
***All-State Audition, 1 KMEA Ensemble Fee Removed from Fixed class Fee for SCAPA and Chamber 2019-2020 School year
**** 1 KMEA Ensemble Fee Removed from Fixed class Fee for Symphonic 2019-2020 School year

Estimated Expenses	Assumptions	2018-19 Proposed	Year-to-Date	Variance	2018-19 Proposed	
Board Operations		\$1,796.63	\$1,771.68	\$24.95	\$2,130.63	
Insurance	Auto Owner's Insurance: Liability and Employee Dishonesty (+ \$.01 verified) \$564.66 verified	\$564.66	\$564.66	\$0.00	\$564.66	
Bonding	Selective Insurance: Bonding and type of coverage	\$676.97	\$677.57	-\$0.60	\$676.97	
Banking	Fees: Service fee \$3/mo [\$36/yr], Paper Bill Fee \$3/mo [\$36/yr], Purchase checks \$19.99 x 2, NSF \$15 each File New Board with State. Annual Report Online Filing: \$15 Statement of Change of Principal Office: \$10; Statement of Change Registered Office: \$10 In May current board/year file for next year's incoming board in May/June.	\$150.00	\$115.99	\$34.01	\$150.00	\$15 NSF Fee Sept. and November, \$19.99 checks ordered
Compliance	To assist with the preparation of annual reports and/or tax information [2018 990 estimate \$400]	\$35.00	\$35.00	\$0.00	\$35.00	
Accountant Fees	Supplies like 1099 tax forms, postage to mail tax forms, Weebly: 9/1/16 \$64.62/2 yrs: a discount=10% off. Renew 9/1/2020	\$50.00	\$0.00	\$50.00	\$50.00	
Tax Prep	Domain Payment \$39.95 this year. \$74.80 for 5 years renewal in May 2024. (Looks like twice due to paid late 2017 & paid 2018.)	\$140.00	\$71.80	\$68.20	\$75.00	
Website	FCPS has paid for district to use Charms until May 2019 when Charms increased prices. Prior to that Booster paid for Charms and will return to providing online office management for teacher/classroom use. [Future \$895 for 3 years]				\$349.00	
Online Office system ie. like Charms	Quickbooks- not getting this year. Office supplies, envelopes and stamps for the use by the LOA board operations	\$160.00	\$156.66	\$3.34	\$160.00	
LOA Office Supplies	Envelops and supplies use in the classroom not covered by district funds				\$50.00	
Classroom Office supplies		\$20.00	\$150.00	-\$130.00	\$20.00	*Not sufficient funds checks
Other						
Directors		\$2,730.00	\$938.52	\$881.48	\$3,496.00	
Professional Memberships	Professional memberships: ASTA \$116 x 2= \$232, NAFME \$127 x 2= \$254 Conferences and registrations that directly pertain to the instruction of the orchestra students: ASTA conference x1 \$1,250, Midwest, NAFME, KMEA All-State Registration: \$85 x 2= \$170 (KMEA All-State room/board are listed below.)	\$500.00	\$486.00	\$14.00	\$486.00	
Professional Development		\$200.00	\$282.76	-\$82.76	\$1,420.00	
KMEA All-State Room/Board Directors [1099 line]	All State Louisville: Directors	\$910.00	\$0.00	\$910.00	\$910.00	
Substitute Teachers	Provide substitute: All State x 2, professional development, field trips (No sick days) \$170 x4 days	\$1,120.00	\$169.76	\$950.24	\$680.00	
Outside Instruction		\$3,990.00	\$2,580.00	\$1,410.00	\$4,050.00	
Background Ground checks	A new state requirement that all outside instructors will need a background check prior to assisting in schools. \$50 each person	\$500.00	\$150.00	\$350.00	\$500.00	
SCAPA Master Classes	Visiting Professors usually not accept pay, considered recruiting.	\$200.00	\$0.00	\$200.00	\$200.00	
Chamber		\$780.00	\$540.00	\$240.00	\$780.00	
Symphonic		\$780.00	\$690.00	\$90.00	\$780.00	
Full		\$270.00	\$0.00	\$270.00	\$270.00	
Concert		\$690.00	\$570.00	\$120.00	\$690.00	
String		\$570.00	\$630.00	-\$60.00	\$630.00	
Guest Clinician	Instruction for full orchestra and advanced orchestras eg. Teddy Abrams	\$200.00	\$0.00	\$200.00	\$200.00	
Concerts		\$2,450.00	\$2,277.00	\$173.00	\$2,900.00	
Singletary		\$1,100.00	\$1,074.50	\$25.50	\$1,100.00	
Equipment Rental		\$150.00	\$100.00	\$50.00	\$100.00	
Programs	Expense of printing programs, a fundraising expense (990)				\$1,000.00	
Recordings	To pay for recordings	\$1,200.00	\$1,102.50	\$97.50	\$700.00	For tax purposes the program printing needs a separate line since it is considered an expense of the sponsorship fundraiser that would need to be known and subtracted out for tax purposes.
Equipment Procurement	Equipment resources for classroom	\$5,000.00	\$3,341.49	\$1,658.51	\$2,322.58	

Student Concert Attire	1. Student Concert Attire- Dress purchase: 30 @\$80= \$2,400						
Student Concert Attire Closet Purchases	2. Dress Alterations: 30 x \$10= \$300						
Student Apparel	3. Student Concert Attire- Tux purchase for LOA 41 @ \$202.46= \$8,323	\$11,260.00	\$6,620.99	\$4,639.01	\$11,023.00		For tax purposes we need to separate out the closet purchases into it's own line.
Orchestra T-shirt	Student Concert Attire- Dress purchase for closet: 10 @\$80= \$800; Dress Alterations 10 x \$10= \$100 (990-EZ)				\$900.00		
Concert Attire Maintenance	For the purchase LOA logo items: magnets, stickers, apparel	\$2,500.00	\$723.66	\$1,776.34	\$2,250.00		
Fall Field Trips	Provide a t-shirt for every orchestra student: 160 students @ \$10	\$2,250.00	\$1,096.00	\$1,154.00	\$1,600.00		
Spring Field Trips	Dry cleaning, storing and caring of concert attire, purchase of garment bags 51 @ \$10= \$510, concert attire organizers for closet	\$3,000.00	\$108.80	\$2,891.20	\$3,000.00		
Transportation	Ex. LPD- Lexington Phil Harmonic \$17; Student ticket 30 @ \$12, bus(pp55)/\$150= \$510; CSO J. Bell \$20x 45+ Bus \$750 +\$100= \$1750 (No Meal)	\$2,260.00	\$1,544.81	\$715.19	\$2,260.00		
String Camp	American in Paris/Cincinnati \$1,750 (No Meal)	\$1,750.00	\$0.00	\$1,750.00	\$1,750.00		
Socials	Charter bus @ \$750; District bus \$300- For events such as assessments, run out concerts, etc.	\$3,300.00	\$733.50	\$2,566.50	\$3,300.00		
Student Banquet Event	Sectional Coaches 4@\$240	\$1,050.00	\$880.00	\$170.00	\$0.00		
Senior Banquet Fees	Social awards @ Fall Concert; Food and activities for students at student socials, Strings camp, after school, class parties, rehearsals	\$2,500.00	\$1,574.47	\$925.53	\$2,000.00		
Student Banquet	Pays for Seniors to attend banquet. 2019-20: 21 seniors @ \$16PPP [2017-18: 34][2016-2017: 25]	\$400.00	\$468.00	-\$68.00	\$400.00		
KMEA All State	Banquet venue, food and decorations[2018:Venue/Decor: \$2,512/\$28.10; NSF/Refund/Loss: \$96/\$68/\$80] [*17-\$2,704, Décor: \$154.04/\$21.20]	\$2,900.00	\$2,434.00	\$466.00	\$2,900.00		\$38 in refunds for overpayments for 6 families
Auditions	Total expenses	\$6,922.00	\$6,736.12	-\$185.88	\$7,866.00		For tax purposes we need a separate budget line for expenses we paid on behalf of others
Folder Fee	All State Audition Fees: 36 @\$12 per student= \$432 Required for SCAPA, Chamber	\$372.00	\$492.00	-\$120.00	\$432.00		
Student and Chaperone Hotel Fee	Pay to KMEA for music 25 @\$55 per student	\$1,375.00	\$1,375.00	\$0.00	\$1,375.00		
Registration Fees [1099 line]	4 person occupancy 25 @ \$40.52/night x 3 days= \$3039; 2 person: 2 @ \$75.56 x3 days= \$453.36	\$3,900.00	\$4,214.44	-\$314.44	\$4,300.00		Check #2227 \$51 overpayment for Richard and Rosa Smith; 2228 \$28 Overpayment Nathan Tantasook
Transportation	Chaperone registration \$50 x 2= \$100	\$100.00	\$100.00	\$0.00	\$100.00		
Meals	Charter bus, driver, driver expenses and tip. Charter Bus Rental [2018 price= \$775 + \$50 tip = \$825]	\$825.00	\$283.50	\$541.50	\$825.00		
All- State LOA	One meal out all together	\$350.00	\$271.18	\$78.82	\$300.00		
KMEA Assessment	Plad LOA, seprate line for 990 purposes: Cover Audition, Folder fee, trip expense	\$1,150.00	\$1,358.00	-\$208.00	\$1,235.00		
Assessment Fees for Orchestras	Orchestra Only	\$650.00	\$700.00	-\$50.00	\$700.00		
Student Solo/Ensemble Fees	2018: Solo@\$7: \$182, Ensemble@\$12/group: \$300; SCAPA/Chamber/Symphony: required	\$500.00	\$658.00	-\$158.00	\$500.00		For tax purposes need to be able to separate out what LOA pays for on behalf of someone else v what comes from paid class fees.
School Registration	990 Data	\$0.00	\$0.00	\$0.00	\$0.00		
Awards-	Orchestra Registration has been paid by Marching Band at the time of their registration.	\$0.00	\$0.00	\$0.00	\$0.00		
Senior Gifts	2019-2020: 21 Seniors @ \$17.50= \$368; 21 (book @ \$3.50 + mug @ \$14.00/2019 prices) (2017-18: 34/\$449.50) [2016-17: 25/\$571.48]	\$320.00	\$372.44	-\$52.44	\$368.00		
Recognition Awards	KMEA Solo/Ensemble medals, Recognition Awards (2019: KMEA medals: \$430.50, Rec. Awards: \$306)	\$600.00	\$736.50	-\$136.50	\$750.00		
Fundraising Expenses	Sarah Reeves Scholarship	\$500.00	\$500.00	\$0.00	\$500.00		
Coffee Purchase	1-2 sales/school year. 2018: 2 Sales. LOA pays out 60% of the income brought in from the coffee sales= 40% profit	\$3,300.00	\$2,894.00	\$406.00	\$3,300.00		Oct. NSF \$104
Other Fundraising Expenses		\$32.00	\$0.00	\$32.00	\$32.00		
Misc.	repairs, emergency music purchase	\$293.67	\$210.00	\$83.67	\$225.00		1. refund 2. For tax purposes the program printing needs a separate line since it is considered an expense of the sponsorship fundraiser that would need to be known and subtracted out for tax purposes.
Carry Over for following year Start Up	Freshman Strings camp, insurance, beginning school expenses, Family social picnic Kick-off	\$3,000.00	\$0.00	\$3,000.00	\$3,000.00		
Total Estimated Expenses		\$65,254.30	\$39,899.98	\$25,354.32	\$63,558.21		

**Expenses lines removed from this year's budget: Campbellsville Honor Orchestra, ASTA Fundraising, ASTA Festival Event expense lines

*** Added the following Expense Lines: On-line Office System, Classroom Office supplies, Concert Programs,

	Summary	June
Beginning of the Month Balance:		\$15,097.03
Total Income for the Month:		\$15.00
Total Expenses for the Month:		\$850.82
End of the Month Balance:		\$14,261.21

Treasurer's Signature: _____

Date Budget Approved: _____

LHSO Association, Inc President's Signature: _____

Sponsor's Signature: _____